



## COURSE DESCRIPTION CARD - SYLLABUS

Course name

Market Access [N2Log2-MPTS>DdR]

### Course

Field of study

Logistics

Year/Semester

1/2

Area of study (specialization)

Manager of a Transport and Forwarding Company

Profile of study

general academic

Level of study

second-cycle

Course offered in

Polish

Form of study

part-time

Requirements

elective

### Number of hours

Lecture

14

Laboratory classes

0

Other

0

Tutorials

8

Projects/seminars

8

### Number of credit points

4,00

### Coordinators

dr inż. Mirosław Kruszyński

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### Lecturers

### Prerequisites

When starting this course, the student should have basic knowledge of the economics and organization of transport and should know the principles of operation of a transport company as well as know the rules of shipping management (also international). I should know the basics of civil law, tax law and insurance rules in road transport. He should also have the ability to obtain information from the indicated sources and be ready to cooperate as part of the team.

### Course objective

The aim of the course is to provide students with basic knowledge in the field of access to the profession and the carrier market. During the course, students learn about the structure and principles of the organization of the road carrier market in the transport of people and goods.

### Course-related learning outcomes

Knowledge:

1. Student knows extended issues in the field of access to the profession and market of a road transport carrier [P7S\_WG\_07]
2. Student knows the conditions of the functioning of companies as participants of the transport market

and the strategies of their functioning [P7S\_WK\_02]

3. Student knows the phenomena and modern trends characteristic for the profession of the carrier and the transport market, knows the detailed issues and methods of managing a transport company [P7S\_WK\_03]

4. Student knows the best practices in the profession of carrier and transport market and related specific issues [P7S\_WK\_04]

Skills:

1. Student is able to communicate using properly selected means in the professional environment of carriers and in other environments within the framework of road transport and specific issues related to them, and is able to manage transport in the logistics supply chain [P7S\_UW\_02]

2. Student is able to formulate and solve tasks through the interdisciplinary integration of knowledge from the fields and disciplines used to organize transport in the designed logistic systems [P7S\_UO\_01]

3. Student is able to identify changes in requirements, standards, regulations, technical progress and the reality of the labor market, and on their basis determine the need to supplement his own and other knowledge [P7S\_UU\_01]

Social competences:

1. Student notices the cause-and-effect relationships in the implementation of the set goals and make a gradation of significance of alternative or competitive tasks [P7S\_KK\_01]

2. Student is able to plan and manage in a creative way business ventures [P7S\_KO\_01]

3. Student is aware of the responsibility and initiation of activities related to the formulation and transfer of information and cooperation in the society in the field of logistics [P7S\_KO\_02]

## Methods for verifying learning outcomes and assessment criteria

Learning outcomes presented above are verified as follows:

Lecture: The knowledge acquired in the scope of the lecture is verified by means of an examination in the form of a test consisting of 50 closed multiple-choice questions. The exam is passed after obtaining a minimum of 60% of the points.

Tutorial: pass based on the result of the final test in the form of a test with multiple-choice closed questions - 25 questions - after obtaining a minimum of 60% of points and active participation in classes.

Project: credit based on the evaluation of the implemented project, after obtaining 60% of points.

## Programme content

Program content includes knowledge in the field of market access in road transport of goods and passengers in the domestic area (Poland) and the European Union, as well as in international road transport

## Course topics

Lecture: Legal regulations related to the profession. Regulations governing road transport for hire and reward, industrial vehicle rental and subcontracting, in particular rules governing the formal organization of the profession, access to the profession, authorizations to carry out road transport operations within and outside the Community, inspections, and sanctions. Conditions for practicing the occupation of road transport operator. Authorization to pursue the occupation of road transport operator and Community licenses. Permits to perform road passenger transport. Special cases in the light of the Act of 5 April 2013 amending the Road Transport Act and the Act on drivers' working time. Other provisions relevant to the performance of road transport. Principles of admission to perform transport for own needs. Documentation required for the provision of road transport services and control procedures to ensure that the approved documents related to each transport operation, those relating to the vehicle, driver, belongings and luggage, are kept both on the vehicle and on the premises of the company. Regulations on the establishment of a road transport company. Supervision, control, and sanctions regarding the operation of a road transport company. Regulations on the organization of the market for road haulage, handling, and logistics services. Documents necessary in the road transport of goods. Cabotage. Border formalities, role, and scope of T-documents and TIR carnets, and duties and responsibilities arising from their use. Regulations on the organization of the road passenger transport market. Regulations on the commencement of the provision of road passenger transport services and the preparation of transport plans. Documents necessary in passenger transport. Documents necessary

in the road transport of goods. Vehicle leasing and rental. Regular road transport of people. Occasional passenger transport. Structure and principles of organization of domestic road passenger transport. Timetables in domestic road passenger transport. Principles of transport organization in intercity passenger transport. Preparatory activities for designing bus timetables. Tools supporting the construction and coordination of bus timetables in passenger transport. Passenger transport test procedures.

Exercises: Best practices and case studies in gaining market access.

Project: Completing the documents necessary for passenger transport and road transport of goods.

Designing bus timetables.

### Teaching methods

Lecture: an informative lecture supported by a multimedia presentation illustrated with examples.

Tutorial: exercise method supported by a multimedia presentation illustrated with examples; solving tasks, examples on the blackboard; performing tasks given by the teacher - practical exercises.

Project: design method.

Independent work: work with a book.

### Bibliography

Basic:

1. Rozporządzenie Parlamentu Europejskiego i Rady (WE) nr 1071/2009 z dnia 21 października 2009 r. ustanawiające wspólne zasady dotyczące warunków wykonywania zawodu przewoźnika drogowego i uchylające dyrektywę 96/26/we.

2. Madej B., Michnikak J., Madej R., Kurcz J., Certyfikat kompetencji zawodowych - Podręcznik przewoźnika drogowego, Akademia Transportu i przedsiębiorczości spółka z o.o., Warszawa, 2019.

Additional:

1. Mitraszewska I. (red.), Organizacja i funkcjonowanie przedsiębiorstwa transportu drogowego rzeczy, wyd. Instytutu Transportu Samochodowego, Warszawa, 2019.

2. Poradniki dostępne na stronie Państwowej Inspekcji Pracy.

### Breakdown of average student's workload

	Hours	ECTS
Total workload	100	4,00
Classes requiring direct contact with the teacher	30	1,50
Student's own work (literature studies, preparation for laboratory classes/ tutorials, preparation for tests/exam, project preparation)	70	2,50